## Message Text

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INFO SECSTATE WASHDC 318

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**UNCLAS MOSCOW 10846** 

USDOC FOR BEWT/TPD/THOMPSON AND BEWT/TDAD/STECHSCHULTE

E.O. 11652: N/A

TAGS: EEWT, BEXP, UR

SUBJECT: OPENING OF INTERNATIONAL EXHIBITION OF MATERIAL MEANS

OF CONTROL FOR CASTING PRODUCTION.

- 1. SOVIET CHAMBER OF COMMERCE-SPONSORED EXHIBITION DESIGNATED "LITKONTROL MATERIALY 77" OPENED AT SOKOL'NIKI PARK ON JULY 22. SHOW WILL RUN UNTIL AUGUST 1. IN OPENING REMARKS DEPUTY MINISTER OF MACHINE TOOL AND TOOL BUILDING INDUSTRY, PAVLOV, WELCOMED PARTICIPATING FIRMS FROM FRG, UK, US, SWITZERLAND, FRANCE, POLAND, AND HUNGARY. HE MADE NO RPT NO MENTION OF "SOVIET FULFILLMENT OF HELSINKI ACCORD" SUCH AS WAS MADE AT LAST TWO EXHIBITS.
- 2. LARGEST NUMBER OF EXHIBITORS FROM FRG. FIVE PARTICIPANTS (SECOND LARGEST SHOWING) WERE EITHER US-BASED OR US-OWNED. THEY ARE: APPLIED RESEARCH LABORATORIES (ARL) WITH HEADQUARTERS IN FRANCE, BUEHLER-MET HANDELS (AUSTRIA) QUAKER CHEMICALS (FRANCE), LECO INSTRUMENTS, ST. JOSEPH, MO

AND HARRY W. DIETERT CO., DETROIT. ARL HAS SOPHISTICATED EDP EQUIPMENT FOR METALLURGICAL QUALITY CONTROL AND LAB ANALYSIS. SOME OF THEIR HARDWARE IS CURRENTLY IN USE IN USSR.

UNCLASSIFIED

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PAGE 02 MOSCOW 10846 280817Z

3. REPRESENTATIVE OF LECO WHICH ALSO DISPLAYED HIGH TECHNOLOGY EQUIPMENT TOLD COMOFF THAT SOVIET RELUCTANCE TO PERMIT ITS TECHNICIANS TO TRAVEL ABROAD FOR TRAINING SERIOUSLY HAMPERS LECO'S MAINTENANCE PROGRAM. COMPANY MUST SEND ITS OWN PEOPLE PERFORM MAINTENANCE AND FINE TUNING ON COMPLICATED EQUIPMENT, THUS LIMITING

## PROFITABILITY OF SALE.

4. WE SHALL REVISIT SHOW AT CLOSING AND REPORT COMMERCIAL RESULTS.

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## Message Attributes

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Subject: OPENING OF INTERNATIONAL EXHIBITION OF MATERIAL MEANS OF CONTROL FOR CASTING PRODUCTION.

TAGS: EEWT, BEXP, UR, XX

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